

# **APCO Industry Sectors**

To provide APCO Members with more tailored communications, engagement opportunities and resources, all Brand Owner Members must select a primary industry sector, and indicate relevant secondary sectors. Members should also indicate relevant sub-category sectors.

# **Agriculture & Nurseries**

- Pet food
- Feed stock
- Plants includes fertilizers
- Livestock markers and tags
- Pesticides
- Nursery and gardening accessories

### Airline, Accommodation & Tourism

- In-flight services
  - For example: food and beverage, kids packs, blankets, headphones, clothing etc.
- On-ground services
- Merchandise

## **Chemicals, Hardware & Machinery**

- Vehicles
- Vehicle Accessories
  - For example: tyres, rims, seat covers, mats etc.
- Material handling machinery
  - o For example: forklifts, mining equipment, cranes etc.
- Machinery
- Spare parts and engines
- Tools
- Batteries
- Construction materials (bricks, timber, tiles)
- Chemicals
  - For example: fuel, lubricants, sealants, water treatment etc.
- Paint
- Plumbing (and accessories)

#### **Electronics**

- Audio/Visual/Security/Antennas
- Computers/Consoles/Phones
- Lighting
- Printers/Cameras
- Software
- White goods/appliances

# Food & Beverage

- Beverages Wine
- Beverages Beer/Cider
- Beverages Spirits
- Beverages Soft Drinks, Water, Juice etc.
- Beverages Diary
- Confectionery
- Dairy
- Fresh produce
- Meat/Poultry
- Seafood
- Grains
- Foodservice and Quick Service Restaurants
- Convenience Stores & Supermarkets
- Shelf life/Packaged Food (condiments etc.)
- Frozen products



# **General Merchandise & Apparel**

- Clothing/Footwear
- Accessories
  - For example: jewellery, bags, glasses, hats etc.
- Furniture
- Stationery and books
- Bedding
- Giftware and art
- Toys
- Instruments
- Travel, outdoor & sporting goods
- Homewares
- Safety equipment

#### **Healthcare & Scientific**

- Pharmaceutical and therapeutic goods
  - For example: Medicines, animal medicines, pharmaceutical manufacturers, vitamins, natural remedies.
- Personal care
  - For example: Cosmetics, haircare, perfumes, dental products, first aid care
- Medical and scientific
  - For example: Biological items (enzymes, DNA markets), IVF, Medical laboratory equipment, dental equipment, microscopes, mobility devices (wheelchairs, scooters, walking frames).
- Dental
  - For example: dental equipment

# **Logistics & Warehousing**

- Distribution services
- Warehousing/storage

# **Packaging Manufacturers & Suppliers**

- Packaging manufacturer
- Packaging supplier
- Raw materials manufacturer (e.g. plastic polymers)
- Contract manufacturers of packaging

#### **Telecommunications**

- Telecommunication providers
- IT support

## Tobacco

